BECAUSE
OF YOU

2012 Annual Report

Families
in Transition
Providing a Home. Building Hope.
Mission

To provide safe, affordable housing and comprehensive social services to individuals and families who are homeless or at risk of becoming homeless, enabling them to gain self-sufficiency and respect.
Dear Friends,

**Because of You** - your help, your support, your generosity – in 2012, 496 people, half of whom were children, called Families in Transition home. On behalf of all of our participants - thank you!

Families in Transition (FIT) had another busy and exciting year including several “firsts”: purchasing a new housing property in a new city, managing Manchester’s only emergency family shelter, and growing our volunteer base to the biggest it’s ever been. As you read through this year’s report, you’ll see that **Because of You**, even through these turbulent economic times, we’ve been able to create new beginnings.

Some of the highlights for the year included the following:

- Increased the number of volunteer hours donated to FIT by 31% to include a total of 28,898 hours or the equivalent of $623,650.
- Acquired the nonprofit Manchester Emergency Housing and through this nonprofit we manage Manchester’s only emergency family shelter.
- Committed to build a larger, safer, more conducive emergency family shelter to meet the growing demand for this type of housing. (Stay tuned to hear about our shelter fundraising campaign.)
- Purchased a new housing property in Dover, NH, that will be shared-communal living for eight women and their children.
- Doubled the number of business contracts for FIT Cleaning Solutions, our commercial cleaning company serving Manchester and Concord, NH.

We are so proud of these accomplishments, but like others, our agency has been affected by the recession and by the financial cuts at the federal and state level. Having this hardship at a time when the requests for assistance doubled from the prior year is troubling. We received over 7,000 calls for assistance and we were only able to provide housing and services to 7% of those in need. It is during these times that we turn to you to help us continue to focus on the basic essentials for our participants: a safe place to call home, a bed to sleep on, transportation to and from essential appointments, heat in the winter, and the support they need to grow in the community.

**Because of You** and your continued support, we look forward to another bright year filled with new beginnings!

With warmest regards,

Maureen Beauregard  
President  
Karyn O’Neil  
Chair, Board of Directors
Early in 2012, Families in Transition (FIT) acquired the nonprofit, Manchester Emergency Housing (MEH), the organization that provides staffing and management to the City of Manchester’s only family shelter. The shelter is one of only 13 family shelters in the entire state. As our staff reviewed the building, it was obvious the building was in need of improvements to make the facility safer and homier for residing families.

After rallying the support of the community, FIT partook in its own version of an “Extreme Shelter Makeover.” During one very hot week in July, FIT staff was supported by over 140 volunteers and transformed the shelter into a cleaner and safer temporary home for families. Volunteers removed all the old furniture, scrubbed the building from top to bottom, added a coat of fresh paint, updated the electrical, and added newer furniture and fixings.

Denise Perfito from Merchants Automotive Group and an Extreme Makeover volunteer stated, “It was so rewarding and fulfilling to actually spend some sweat equity where it’s so appreciated. Handing an organization cash is fine, but to be able to actually be involved in the spending and see the where the money goes is just fabulous!”

Through the support of the community, over $17,000 in furniture, beds and household goods was donated. In addition, volunteers donated over 800 hours of their time to make this seven-family shelter a safer temporary home for our families. Because of You, donors and volunteers, families now have a safer, brighter and cleaner place to call home, until they can find their own home.

With families being the fastest growing segment of the homeless population, we are committed to building a larger family shelter, specifically designed to temporarily house more families at one time. In collaboration with other service providers, this new shelter will also include nutritional meals, child care, and a central, safe, location for families in need. Because of You this dream will become a reality.
A New Home in a New City

Families in Transition is continually expanding to help meet the need of the homeless population in New Hampshire. When approached about a building for sale in Dover, we jumped at the chance to serve the community and grow our programming to include the seacoast. When we reached out to the community for help to get the home ready for occupancy, the reply from the greater Dover community was astounding.

Volunteers from area businesses, organizations and schools spent a total of nine days and 300 hours transforming this historic treasure into a new home for single low-income women with and without children. The project garnered quite a bit of attention as we were visited by local newspapers who happily wrote articles to attract even more attention to the good being done by volunteers. Working diligently, volunteers of all ages armed themselves with rollers, brushes, floor covering, and tape to help prep, paint, and clean the building to prepare for the grand opening in February. It was a detailed job! Each doorway and window in this historic home came adorned with delicate trim, each ceiling decorated with crown molding. This large scale project was tough to tackle, but in the end Because of You all of the ceilings, doors, hallways and entryways, the kitchen, living and dining room areas, eight bedrooms, four bathrooms, two staircases, one children’s room and three offices were cleaned and painted; a total of 23 rooms.

Needless to say, we were grateful by the outpouring of support from the community to help those living in poverty in their area. In addition to the bedrooms and communal areas to serve the residents, the new Dover property will also be providing substance use treatment to Access to Recovery referrals. Because of You, eight women and their children will have a safe, clean, affordable home with access to supportive services.

Volunteer of the Year Award

Because of You we are fortunate to have the support of hundreds of volunteers over the course of the year. From individuals to groups, the communities of Manchester, Concord, and Dover help us save thousands of dollars because of the volunteered time to get projects and work done that instead can be used to support the hundreds of homeless families that we serve each year. The time and efforts donated, whether one hour or ten hours, makes a huge difference in the lives of our participants.

As a part of our volunteer recognition program, every April during National Volunteer Week, we select one outstanding volunteer who personifies our mission and who has demonstrated dedication to our programs to receive the Volunteer of the Year Award. We’re proud to recognize Miriam Fish as our 2012 Volunteer of the Year. Miriam is a devoted and enthusiastic individual who has gone above and beyond by volunteering for the past two years, four days a week for the entire school day at our Family Place preschool. Her desire to give children the individualized attention they need has showed through during her time volunteering at the Family Place.

Miriam works hard to understand the children that we work with and helps them to develop healthy emotional relationships with adults. She goes out of her way to make connections to children who have experienced trauma, who are shy and have a hard time socializing with the other children and staff. Because of the bond she creates with those children, they grow to be more outgoing and actively participate in classroom activities over time. She is an exceptional resource to the children as a positive role model offering emotional support with a friendly smile. Because of Miriam, brighter futures for our children are created. We are able to continue providing housing and supportive services to adults and children in need because of Miriam and Because of You – all of our volunteers!
In 2012, Families in Transition's two businesses continued to be successful economic engines for the agency. One hundred percent of the profits from our two thrift stores, OutFITters Thrift Store in Manchester and OutFITters Thrift Store Boutique in Concord, and our newest business venture, FIT Cleaning Solutions, a commercial cleaning company serving businesses in the greater Manchester and Concord communities, go back to support Families in Transition's mission.

FIT Cleaning Solutions doubled their clients in 2012, including adding Business New Hampshire Magazine to the client list.

The affiliation with Families in Transition helped seal the deal for Heidi Copeland, Publisher of Business New Hampshire Magazine. "I really felt like Families in Transition does a lot for the state of New Hampshire and the city of Manchester," Copeland said. "I felt that it was really beneficial for Business New Hampshire Magazine to work with an organization that does such great things."

Not only do the profits from FIT Cleaning Solutions go to a good cause, the cleaning team delivers great results. "I couldn't be more happy," Copeland said. "We tend to forget when they're coming and when we come in the next day everybody is like, 'Wow the kitchen is so clean, the floors are clean!' Every time they come in we are just thrilled that it smells nice and everything seems to sparkle."

At the beginning of 2012, OutFITters Thrift Store Boutique expanded and relocated to Main Street in downtown Concord. Our new Victorian-style home is ten times larger than our original store in Bicentennial Square, allowing us to offer more upscale clothing, furniture and housewares. Because of You, our thrift stores have brought in $434,300 in total revenue in the last five years.

OutFITters Thrift Stores cannot operate without the help of volunteers and donations provided by the community. Our staff and volunteers sort and organize all donations before stocking the sales racks.

"Our volunteers are great at OutFITters," said Kirk Taschereau, Assistant Retail Manager. "They come in every day and help us fill the sales racks. We couldn't make it without them." In 2012, we had 380 people volunteer at our stores, helping staff do everything from accepting donations to working the cash register.

Because of You, we are able to continue to use entrepreneurial funding sources to provide a home and build hope for hundreds of people throughout New Hampshire.
Acknowledgement of Successes:

At Families in Transition (FIT) we are proud of the staff and volunteers for all they do for our participants. We would like to acknowledge the staff and volunteers who were recognized by the community:

Lisa Allard –
New Hampshire Business Review’s Financial Executive of the Year Awards for small nonprofits

Gary and Peg Bremner and Miriam and Lewis Silverman –
Volunteer New Hampshire’s Spirit of NH Award for Group Spirit of NH Award

Jan Chapman –
Volunteer New Hampshire’s Spirit of NH recognized for continued commitment to volunteering

Theresa Dolloff –
Bellwether Community Champion

David Donohue –
New Hampshire’s Union Leader, 40 Under Forty

Cathy Kuhn –
New Hampshire’s Union Leader, 40 Under Forty

Stephanie Savard –
New Futures’ Tom Fox Scholarship for Treatment

Ruth Syrek –
Families in Transition’s Employee of the Year

Families in Transition –
LeaderSpring Mentor Award

Lowell Street Building –
The Manchester Historical Association’s Historical Preservation Award for Design
Birthday Party Program

For the children in our program, Families in Transition provides a Birthday to Remember! Lead by a group of four dedicated volunteers, providing young, first-year participants with a “Birthday to Remember.” The birthday party program promotes positive socialization and most importantly a special and fun day for the children.

Childcare Center

For our youngest participants, Families in Transition provides trauma-informed childcare. The program is designed to support children who are experiencing the effects of homelessness. The staff and volunteers focus on family-strengthening therapeutic treatment, high quality trauma and homeless-informed childcare, and opportunity for social activities.

Family Celebration/Holiday Supporters

For all participants and alumni, each year, Families in Transition holds a holiday extravaganza in mid-December to celebrate the season with friends and neighbors. The evening includes food provided by volunteers and participants, raffles and children’s activities. Santa attends the event and presents each child with a gift donated by area businesses and poses for a photo.
Home Essentials/Basic Necessities

Families in Transition provides all new residents with new items to make their apartment feel like home. The residents receive these items upon moving into their new space and it is a way for us to welcome our participants to FIT. Items include a new bed, linens, pillows, cleaning products, kitchen towels, utensils and pots and pans. These items provide hope for our families and put them on a path toward stability and self-sufficiency, and help them feel at home in their new environment. In 2012, Families in Transition spent $18,000 on new beds and $10,000 on other home essential items for our participants.

Transportation

For all Families in Transition participants, FIT staff provides transportation to and from appointments, interviews, childcare and activities. FIT is dedicated to providing a ride to ensure that participants get to important or critical appointments safely and on-time. In 2012, one month of transportation in one vehicle for our participants cost FIT $750.

Housing

Families in Transition provides a diverse array of housing options to individuals and families who face homelessness. We strive to provide our residents with a meaningful connection to their community and a true sense of home. FIT’s 200+ units of housing range from emergency shelter for families that require immediate need, transitional housing for a stay up to 24 months and permanent housing.

Intensive Outpatient Program (IOP)

For the women at Families in Transition, as well as community members, we provide an Intensive Outpatient Program (IOP) for those struggling with substance use and trauma. This four-month-long program helps participants recognize, examine and understand the effects of substance use and trauma on their lives and the lives of their families. Staff focus on substance use recovery, relationship building, health and wellness, self-esteem and parenting.

Socially FITs

A debilitating effect of homelessness is isolation. At Families in Transition, we work with our participants to pull them out of isolation through activities such as our monthly “Socially FIT” program, a community dinner. Socially FITs are held at five of Families in Transition’s buildings, once a month and are run and maintained by 20 volunteers. Not only does the program provide a healthy home cooked meal, it also gathers the residents at each building to have dinner as a community, building friendships and support systems to promote positive social relationships.

Because of You

FIT is able to provide much needed transportation.

BECAUSE OF YOU

FIT provided a home and services to 496 people.

BECAUSE OF YOU

in 2012, FIT held 43 “Socially FITs” at five buildings.
Donor Listing:

Because of You, Families in Transition provided a home and hope to families and individuals in the program. The donor listing is inclusive of those who gave a monetary donation from January 1, 2012 to December 31, 2012.

$20,000 +
Anonymous Donation
Citizens Bank Foundation
Citywide Management Corporation
Cogswell Benevolent Trust
Endowment for Health
Jane’s Trust
Lois G. Roy Dickerman Fund
MTS Services
New Hampshire Charitable Foundation
New Hampshire Community Development Finance Authority
Northern Bastromic Incorporated
Robert Wood Johnson Foundation

$19,999 - $10,000
Comcast
Dolloff Family Fund
The Inspiration Networks

$9,999 - $5,000
Arthur Getz Charitable Foundation
Mr. & Mrs. Kevin Casey
ClearChannel Media and Entertainment
Caldwell Banker Residential Brokerage
Lester & Doris Cushman Family
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Granite United Way
Lincoln Financial Foundation, Inc.

$4,999-$1,000
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Northeast Delta Dental
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Mason + Rich, CPAs
John Matezka
Susan McCadden
Kevin McKowen
Microsoft Matching Gifts Program
Rosemary Monteyne
Charles & Lynne Morgan
Nashua Pathology, PA
In 2012, FIT received 7,041 requests for assistance.

Mary Fisher
Gene Fowler
Suzanne Fraser
John and Lise Fredette
Joel and Marjorie Friedman
Pamela Frye
Michael Gach
Gaelle Gagne
Keith and Tricia Gagne
Mr. Joe Galvin
Mr. and Mrs. William Gannon
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Nicole Jones
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Jennifer Lemire
Sister Mary-Eizabeth Leonard
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Kenneth Levenez
The Shaun H. Lewy Trust
Debbie Lick
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Emanuel and Kathleen Malatras
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Patricia McGrath and Penny Manners
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Virginia McKeon
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Catherine Meester
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Shirley Micucci
Lily Minas
Carol Miner
Robertta Monteypne
Karen Moore
Cynthia Morrison and Christian Hallowell
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Sylvie Mullen
Lewis and Janice Mullins
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Hey Weeks
Nancy Williams
Willis Comon of NH Sunshine Fund
Lynn and Perry Wong
Theodore Yogerman

Because of You | Families in Transition 2012 Annual Report
In-Kind Donor Listing:

*Because of You*, Families in Transition provided a home and hope to families and individuals in the program. The in-kind donor listing is inclusive of service or product donations made between January 1, 2012 and December 21, 2012, not inclusive of OutFITters Thrift Stores donations.

92 S The River WXRV
Allyson Adams
Alapage
All Beaurty Music
Amish Country Barn
Amoskeag Beverages, LLC
Amphercell TCS
Anixter
Ancom Communications Corporation
Trevor Arp
Art3 Gallery
Arthur Murray Dance Studios
Ash Street Inn
Associated Grocers of New England, Inc.
Attitash Grand Summit Hotel
Aurora Salon
Atwood Inc.
Baron’s Major Brands Appliances
Be Day Spa & Image Studio
Beau It
Beadable Designs
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Bedford Village Inn
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Benton Shoe Co.
Bernie & Phil’s Furniture
Bikram Yoga Manchester
Blanchet Canadian Rocker
Bob’s Discount Furniture Charitable Foundation, Inc.
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Boynton’s Taproom
Bridals
Buckley Steak House
Brookside Congregational Church
Christine Brown
Brown Bag Deli
Buckley Steak House
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Cabinet Creameary
Cactus Jack’s
Cafe Mangia Italian Restaurant
Charles Carrier
Cirque du Soleil
Cirque Enterprises
City of Manchester, Office of the Mayor
Citywide Management Corporation
CMC Spirit of Service
Coldwell Banker Residential Brokerage
Comcast
Comcast and ACS Companion Animal Hospital
Company C
Concord Community Music School
Concord Food Co-op
Conway Scenic Railroad
Christine Cook
Cranmore Mountain Resort
Crisis Center of Central NH
Dairy Queen
David’s Salon
Deb Crowley
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Ted Donohue
Wendy Doran
Anne Dubois
Nicole Dunbar
Rebecca Durrell
East Coast Chiropractic
EC2O USA, Inc.
Edible Arrangements
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Exeter Events and Tents
Fairpoint Communications
Nicole Fay
Linda Ferris
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First Baptist Church of Manchester
Heather Fitzpatrick
Franconia Notch State Park
Franklin Pierce University-Concord Center
Fratelli’s Italian Grille
Funsport
G & P Pizzeria
Tricia Gagne
Ralph Galesa
Giganda Group
Kim Gilroy
Girl Scout Troop #20794
Girl Scouts of the Green and White Mountains
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Graceful Image Farm
Granite State Symphony
Graybar Electric
Greater Manchester Family YMCA
Bonnie Greener
Gronon Trading Company
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Brian Godman
Donna Graywycz
Hannaford Golf Course
Hanover Street Chophouse
Harmony Learning Center
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Immanuel Lutheran Church
Innovations, The Salon & Spa
Isles of Shoals Steamship Company
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Manchester Monarch
Manchester Monarchs Booster Club
Margaritas Mexican Restaurant
Market Basket Executive Offices
Martignetti Companies
Massachusetts College of Pharmacy and Health Science
McAuliffe-Shepard Discovery Center
Adam McCune
McLane, Graf, Raulerson & Middleton, PA
Mel’s Funway-Park, LLC
Corey Merchant
Merchants Automotive Group
Merck & Co. Inc.
Merrimack College Athletics
MHS FIRST Team 166
Sedra Michaelson
Millenium Running
Milly’s Tavern
Mount Vernon Congregational Church
Michelle Morin
Mountain View Middle School
Nadeau’s Subs, Salads & Wraps
NEN
New Hampshire Audubon
New To You
NH Employment Security
Administration
NFI Fisher Cats
Kelly Noel
Not So Plain Jane’s Salon and Spa
Ogunquit Playhouse
Karen Olsen
Lori Olsen
Our Fathers Pantry
OutFITters Thrift Store
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Owl’s Nest Resort & Golf Club
Palace Theatre
Panera Bread
Pappy’s Pizza
Paragon Plumbing, Heating, and Air Conditioning, Inc.
Patrick’s Pub & Restaurant
PAWTS Peak Ski Area
Tanya Perrotti
Peter Woodbury School
Phillip Mark Salon
Platypus Tours Limited
Cynthia Prescott
Markmichele Plessel
Red Arrow 24 Hr. Diner
Red River Theaters
RepUBLIC Cafe
RLTV
Joyce Roberts
Darlene Robyn
Roland Normand Services, LLC
Ann Rossof
Runner’s Alley
Brian Russell
Beloard Scarlet
Seacoast Repertory Theatre
Seacoast Science Center
SEE Science Center
Shaker Road School
Sheehan Phinney Bass + Green, PA
Karen Sheldon
South Congregational Church
Southern New Hampshire University
Elizabeth Spindel D.M.D.
St. Anselm’s College
St. Catherine Parish
St. John Regional School
Stonefield Farm
Stop & Shop Supermarket
Story Land
Sullivan Framing
Supreme House of Pizza
Jeanne Tancrede
Tanger Outlet Center
Taylor Rental Center
Temple Adath Yehurun (TAY)
The Bailey House
The Common Man
The Inn’s & Spa at Mill Falls
The Majestic Theatre
The Marketing Mix, Inc.
The Music Hall
The Pentam Backroom Restaurant
The Red Barn Diner
The Way We Cook
The Works Cafe/Balgo Café
Jaimie Thews
Tidewater Catering Group
Total Image Personal Fitness
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True Brew Barista
Turner Properties, Inc.
UNH Law
UNH Wildcats
United Healthcare
University of New Hampshire - Durham
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Valvoline
Verizon Wireless Arena
Vigilant, Inc.
Viking House, Inc.
Vino Aromas LLC
Visage LTD Full Service Salon & Spa
Lynne Vogt
W.S. Badge Company, Inc.
Walgreens Communities 1261 and Laconia
Walmart
Water Country
West High School
West Side Neighborhood Health Center
Whipple Hill Communication
Michelle Wilson
WMUR-TV
YES Network (Yankees)
Z Food and Drink
Kimmi Zachos
Steve Zanella
Zinovi Vineyards
Zyacop Companies, LLC.

We have made every effort to list the correct information. If we have made an error, please contact the development office at 603.641.9441 ext. 231.
Because of You. Families in Transition provided a home and hope to families and individuals in the program. The volunteer listing is inclusive of people and groups who gave their time and talents from January 1, 2012 to December 31, 2012.

It takes hands to build a house, but only hearts can build a home.

- Author Unknown

Sara Gendreau
Aunna Gendron
Jeanne Gendron
Sandra Genge
Jennifer Gerard
Peggy Glinnor
Michael Gil
Christina Giorgio
Jerry Giraud
Jen Girard
Kerry Gander
Genevieve Gerin
Connie Gosner
Elinn Gosner
Christian Gochek
David Goldman
Colby Goodrich
Siena Goodwin
Jen Gordon
Susan Gordon
Brenda Grew
Chris Gorham
Jordan Goss
Wayne Goss
Shelia Grace
Elaine Graham
Gian Grant
Jeanne Grawel
Alex Gray
Mitchell Green
Andy Greenawalt
Susan Gridman
Jean Guile
Alicia Harkins
Lucy Karp
Stephanie Karuhan
El Kaufman
Robin Kalmann
Karen Kamard
Cheryl Keesling
Betty Kedrow
Michael Kean
Bill Kelleher
Evelyn Kline
Dana Kline
Kathleen Kline
Hope Klepp<br>These are some of the families and individuals who helped build a home in 2012.
In 2012, 94% of participants moved successfully from transitional to permanent housing.

In 2012, FIT had 208 units of housing.
### 2012 Financial Summary

#### Statement of Financial Position

**ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$532,798</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$110,349</td>
</tr>
<tr>
<td>Grants Receivable</td>
<td>$108,980</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$16,409</td>
</tr>
<tr>
<td>Accrued Interest Receivable und</td>
<td>$101,247</td>
</tr>
<tr>
<td>Due from related party</td>
<td>$34,407</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$162,149</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$1,566,339</strong></td>
</tr>
<tr>
<td>Non Current Assets:</td>
<td></td>
</tr>
<tr>
<td>Related party notes receivable</td>
<td>$1,725,799</td>
</tr>
<tr>
<td>Investments</td>
<td>$4,656</td>
</tr>
<tr>
<td>Investment in related entities</td>
<td>$1,196,347</td>
</tr>
<tr>
<td>Land, buildings and equipment -</td>
<td>$3,264,718</td>
</tr>
<tr>
<td>non-current</td>
<td></td>
</tr>
<tr>
<td><strong>Total Non Current Assets</strong></td>
<td><strong>$5,291,520</strong></td>
</tr>
</tbody>
</table>

**LIABILITIES & NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities:</td>
<td></td>
</tr>
<tr>
<td>Current portion of long-term debt</td>
<td>$46,453</td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>$51,433</td>
</tr>
<tr>
<td>Accrued Expenses</td>
<td>$83,937</td>
</tr>
<tr>
<td>Funds held as fiscal agent</td>
<td>$66,506</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>$318,755</strong></td>
</tr>
<tr>
<td>Noncurrent Liabilities:</td>
<td></td>
</tr>
<tr>
<td>Non-current, debt less current</td>
<td>$1,125,178</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$1,443,933</strong></td>
</tr>
<tr>
<td>Net Assets:</td>
<td></td>
</tr>
<tr>
<td>Unrestricted net assets</td>
<td>$5,196,119</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$217,807</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$5,413,926</strong></td>
</tr>
</tbody>
</table>

**Total Assets** $6,857,859  **Total Liabilities & Net Assets** $6,857,859

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#### Statement of Activities

**Revenues**

- Federal, state and other grant support: $1,716,138
- Program service revenue & In-kind: $2,512,752
- Program service revenue & In-kind: $1,576,296
- Public support & special events: $272,618
- Interest & Other Income: $305,133
- Program service revenue & In-kind: $120,516

**Expenses**

- Program expenses: $2,512,752
- Management and General expenses: $697,986
- Development/Fundraising: $279,195
- Total Expenses: $3,489,933

**Summary**

- Total Revenues: $3,203,952
- Total Expenses: $3,489,933
- Net Income: ($286,981)

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### Board of Directors

- **Sedra Michaelson**, Chair
  - Strategic Account Manager, CCP, a Wolters Kluwer business
  - Board member since 2005
- **Karyn O'Neil**, Vice Chair
  - Senior Vice President, Citizens Bank
  - Board member since 2003
- **Susan Grooman**, Secretary
  - Director of Service & Global Education, The Derryfield School
  - Board member since 2007
- **Deborah J. Brann**, Treasurer
  - Controller, St. Paul’s School
  - Board member since 2011
- **Trevor Arp**, Assistant Secretary
  - VP of Product Management, Comcast
  - Board member since 2008

### Staff of Families in Transition

- **Lisa Allard**, Chief Operating Officer
- **Kyle Beaulieu**, Coordinator of Homeless Policy and Training
- **Maureen Beaurgard, President**
- **Chelsea Biggs**, Volunteer Development VISTA
- **Krisen Brassard**, Community Outreach VISTA
- **Cindy Carlson**, Lead Teacher
- **Melanie Carlson**, Program Manager
- **Jennifer Cizmar**, AmeriCorps VISTA, Marketing and Outreach
- **Alicia Dandrada**, Environmental Technician
- **Joe Desharnais**, Program Manager
- **Sarah Dorner**, Program Director
- **Barbara Hevey**, Program Aide
- **Joan Reischle**, Retired Professional Baker
- **Stephanie Sledgjki**, Asst. Director, Lincoln Financial Group

### Staff of OutFITters Thrift Stores

- **Steve Alek**, Receiving/Stocking Associate
- **Penny Buffay**, Retail Associate
- **Tracey Cathay**, Delivery & Stocking Associate
- **Charles Chang**, Retail Associate
- **Carmen Coteau**, Retail Associate
- **Bruce Desjardins**, Volunteer Coordinator
- **Marcus Gifford**, Delivery & Stocking Associate
- **Jacob Lafontaine**, Cashier
- **Ruth Pratt**, Retail Associate
- **Eric Rundquist**, Retail Associate
- **Kirk Taschereau**, Assistant Director
- **Matt Teichman**, Retail Manager

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### Chief Operating Officer, Dynamic Network Services, Inc.

- **Pauline Ikawa**, Chairperson

### President, MTS Services

- **Judy Bergeron**, Secretary

### Attorney/Shareholder, Shaheen & Gordon, P.A.

- **Lucy Kar**, Board member since 2005

### Shareholder & Director, Howe, Riley & Howe, PLLC

- **David Goldman**, Board member since 2007

### Realtor, Coldwell Banker Residential Brokerage

- **Joanne Edwards**, Principal, D Two Communications

### President Carpet One Floor & Home Division, CCA Global Partners

- **Eric Demaree**, Board member since 2012

### Retired Professional Baker

- **Joan Reische**, Board member since 2008

### President, MTS Services

- **Dick Anagnost**, Treasurer

### President, Howe, Riley & Howe, PLLC

- **Theresa Dolloff**, Director of Service & Global Education, The Derryfield School

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### Non Current Assets:

- Related party notes receivable: $1,725,799
- Investments: $4,656
- Investment in related entities: $1,196,347
- Land, buildings and equipment - net: $3,264,718

---

### Management and General Expenses

- Marketing and Development VISTA: $120,516
- Program service revenue & In-kind: $120,516
- Program service revenue & In-kind: $2,512,752
- Program service revenue & In-kind: $1,512,752
- Program service revenue & In-kind: $272,618
- Program service revenue & In-kind: $305,133

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### Total Revenues

- $3,203,952

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### Total Expenses

- $3,489,933

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### Net Income

- ($286,981)
Because of You

Families in Transition
Providing a Home Building Hope.

122 Market Street | Manchester, NH 03101
603-641-9441 | www.fitnh.org